

# FINAL EXPENSE WHOLE LIFE

### Regular Mail:

United Home Life Insurance Company P.O. Box 7192 Indianapolis, IN 46207-7192 FAX Number: 317-692-7711

\_\_ # pages including cover

Telephone: 800-428-3001

**Overnight Mail:** 

United Home Life Insurance Company 225 South East St Indianapolis, IN 46202

Fax only once.	
Agt Name:	Agt #:
Agt Phone:	Agt Fax:
Agt Email Address:	
How do you prefer to be notified if we should need any underwritin	g requirements?
□ E-Mail □ Fax □ US Mail	
Street City	State Zip Code
Proposed Insured's Name:	
Do you personally know the proposed insured? □ Yes □ No	
Have you written insurance on the proposed insured in the past the	ree (3) years? □ Yes □ No
Did you personally see all persons proposed for insurance and per of the proposed owner and/or insured? □ Yes □ No	rsonally view a photo ID (driver's license, passport)
If No, how was the application taken?	
Solicited by:  Mail  Telephone Internet  Fax  Oth	er
	(Explain)
Did you identify any unusual behavior or suspicious activity by the	proposed owner or insured? □ Yes □ No
If Yes, please explain.	
Special Instructions you want us to know:	

MAIL POLICY TO: Owner

#### Personal History Interviews (PHIs):

## Do <u>NOT</u> complete a PHI if the application being submitted is for the GIWL (Graded Death Benefit Endowment).

**Option 1 (preferred option)** <u>Know Before You Go</u>: You, the agent, initiate a point-of-sale (POS) interview from your client's home by calling **866-333-6557**. Tell the operator this interview is for UHL and the EIWL (graded benefit), Deluxe or Premier plan and hand the phone to your client (**Be specific as to which product you want so that only the plan-specific questions will be asked)**. During the call, the interviewer will conduct MIB and Prescription Drug searches to better determine your client's answers to the questions and results of the database searches, the interviewer will tell you whether or not the application should be sent to the Home Office.

#### Did you complete a Point of Sale Personal History Interview with your client? Yes No

Option 2: UHL will order the PHI after you've completed the application with your client and subr	nitted it to the
Home Office. A PHI is required for all EIWL, Deluxe and Premier sales, regardless of face amount	nt. What is the best
time to reach this client?	

Home F	Phone	(	_) _			_available da	iys? □ Ye	s 🗆 No			
Busines	ss Phone	(	_) _			_available da	iys? □ Ye	s □ No			
Cell Ph	one	(	_) _			_available da	ys? □ Ye	s 🗆 No			
lf a lang	guage othe	<sup>r</sup> than	Engl	lish is require	ed, pleas	e specify					
					Import	ant Remin	ders				
				ODUCTS USI SED INSURE					DD FOR D	ETERMINI	ING THE
2.	Print legibly	in Eng	jlish.								
3.	Keep origina	al app	until (	policy is issue	ed.						
4.	If faxing, kee	ep fax	confi	irmation mess	age that f	fax was succ	essful.				
				stion is answe d (if required).		," ensure that	the applic	cable rep	lacement f	orm(s) has	; been
6.	Cash is not	permit	ted fo	or the paymen	nt of prem	nium(s).					
				required in co imary benefici		property stat	es when a	a person (	other than	proposed of	owner's
	must be give	en to tl ne Kno	he pro	ng Act/MIB No oposed insure efore You Go	ed. These	documents	must also	be provid	ded to any	applicant v	who
	be taken; s	everal	othe	ons vary by s ers require ap fice or check	opointme	ent within a p	period of	days afte	er an appl	lication is	written.

Application for Life Insurance United Home Life Insurance Company • 225 S. East St. • P.O. Box 7192 • Indianapolis, IN 46207-7192 • 1-800-428-3001

			SECTION	l 1 – P	roposed Ir	sured					
Last Name				First N	lame						Middle Initial
Date of Birth (M-D-Y)		State of	of Birth					lale emale			
Marital Status	Height						Weig	ht			
Social Security Number	U.S. Citizen:	□ Yes	No I	lf no, g	ive immigrati	on status/	type of vis	a:			
Street Address											
City					State	Zip Cod	Э	P (	hone Nu )	mber	
Employer/Occupation/Duties/How Lo	ong There <b>(Re</b>	quired	for Propo	osed In	sureds und	er age 65	)				
Billing Street Address		(	City				State		Z	ip Code	
Secondary Addressee Name (For Past Due Notice)		:	Street				Gity		S	state Z	Zip Code
SECTIC	N 2 – Owne	rship (	(Complet			s other t	han Prop				
Owner Name					Relationship					urity Num	
Owner Street Address					City				ate	Zip Co	
Contingent Owner Name			050710		Relationship			Sc	ocial Sec	urity Num	ber
Disco Descrito Neces			SECTIO		Beneficiary	(ies)					
Primary Beneficiary Name					Relationship			Aç	-		
Contingent Beneficiary Name			OFOTION		Relationship			Ag	ge		
Plan of Insurance Graded Deat	h Dopofit Ende				Plan of Insu		Whale Lif				
Express Issu Check here if you are willing	Express Issue Deluxe Express Issue Premier Face Amount: \$										
on this application. The insurance for which you qualify may have a graded death benefit in the first 2 or 3 years, a face amount less than any indicated on this application, and riders may not be available. All premiums will be applied toward the insurance for which you qualify.											
If the Face Amount shown above is the policy: Identity Theft Waiver of P											
Accidental Death Benefit Rider (	not available v	vith Gra	aded Death	n Bene	fit Endowme	nt or Expr	ess Issue '	WL) \$			
		S	ECTION :	5 – Pa	yment Info	rmation					
	🗅 Semi-Annu				Modal Prei		ount \$				
<pre>\$ paid with applic *If selected, bank information on I</pre>	ation. <b>Page 5 must k</b>	oe fully	complete	ed.							
					Other Insu						
Do you have any existing life insuran If "Yes," please complete any neces			ms.			⊐ No					
			SECTI	ON 7	- Nicotine	Use					
Has the Proposed Insured used nico	otine in any for	m in th	e past 12 r	months	?	Yes	🗅 No				
			ECTION 8	– Phy	sician Info						
Name and Address of Family Physic	tian <b>(Required</b>	1)				(	Family Ph )	ysician T	elephone -	e Number	(Required)

### **SECTION 9 – Medical Questions**

If the plan selected in Section 4 is the Graded Death Benefit Endowment	, the Proposed Insured should not answer the health questions
below.	

PART A - EXPRESS ISSUE WHOLE LIFE – COMPLETE PART A ONLY		
If any question in Part A is answered "Yes", you are not eligible for Express Issue Whole Life.		
A. Do you currently receive kidney dialysis or require oxygen use or have you received or been told that you need an organ transplant or have you been diagnosed as having a terminal illness? (Terminal illness is defined as any illness diagnosed that would reasonably be expected to cause death within twenty-four (24) months.)		□ No
B. Do you require assistance to feed, bathe, dress or take your own medication or are you currently confined to a hospital, nursing home, mental facility, hospice, or require home health nursing care?		D No
C. Have you ever tested positive for the AIDS virus or been diagnosed or treated, or recommended for treatment for AIDS (Acquired Immune Deficiency Syndrome), ARC (AIDS Related Complex) or any other immune disorder?	□ Yes	D No
D. In the past twelve (12) months:		
1. Other than for temporary or minor conditions, have you been hospitalized two or more times?	Yes	🛛 No
2. Other than preventive, maintenance or risk lowering medications prescribed, have you been treated for or diagnosed with any cancer (other than Basal Cell skin cancer), heart attack, stroke, or had heart surgery (including angioplasty)?		No No
3. Have you used any illegal drugs, been treated for or advised to have treatment for drug abuse?	Yes	D No
PART B - EXPRESS ISSUE DELUXE – COMPLETE PARTS A & B ONLY		
If any question in Part B is answered "Yes", you are not eligible for Express Issue Deluxe. Submit the case as Express Issue Whole	Life.	
A. In the past 2 years:		
1. Have you been diagnosed or treated for, or are you currently under treatment for:	-	
a. Alzheimer's Disease or Dementia?		🖵 No
b. Any form of Cancer (other than Basal Cell skin cancer) or Brain Tumor?		🖵 No
c. Other than preventive, maintenance or risk lowering medications prescribed, have you been diagnosed or treated for Heart or Circulatory Disorder (except controlled hypertension) or Stroke?		D No
d. Had surgery for any Heart Disorder (including angioplasty) or Circulatory Disorder (except varicose veins)?		🗖 No
e. Sickle Cell Anemia or Kidney Disease (including dialysis) or Liver Disease (including hepatitis B & C)?		🗖 No
f. Lung Disease (except controlled, mild asthma not requiring any hospitalization in the past 2 years)?		🛛 No
g. ALS (Lou Gehrig's Disease) or Neurological disorders (except for controlled seizure disorder with no seizures in the past 2 years)?		🗖 No
2. Have you been advised by a medical professional to have any tests, surgery, treatment, or further medical evaluation that have not been performed or do you have any medical test results pending?	□ Yes	D No
3. Have you excessively used, been treated for or been advised to have treatment for alcohol or drug abuse?	Yes	🖵 No
B. In the past 10 years have you been convicted of a felony or currently have pending charges for a felony; or currently on parole from a felony conviction?	🛛 Yes	🗖 No
PART C - EXPRESS ISSUE PREMIER – COMPLETE PARTS A, B, & C		
If any question in Part C is answered "Yes", you are not eligible for Express Issue Premier. Submit the case as Express Issue Delux	ke.	
A. In the past 2 years:		
1. Have you been diagnosed or treated for, or are you currently under treatment for:		
a. Schizophrenia or Bipolar Disorder?	Yes	D No
b. Diabetes requiring insulin treatment?	Yes	🖵 No
c. SLE (Systemic Lupus Erythematosus)?	Yes	🗖 No
2. Have you been convicted of operating a vehicle while intoxicated, or had your driver's license suspended or revoked?	🛛 Yes	🗖 No
3. Have you been declined or postponed for Life Insurance?	C Yes	🛛 No
B. If under age 65, are you currently disabled, or been disabled in the last six months or at any time during the last six months received any disability compensation or been mentally or physically unable to complete 30 hours per week of active employment?	□ Yes	🖵 No
C. Do you now participate in, or do you have plans to participate in any hazardous sport or aviation?	🗆 Yes	🛛 No

#### SECTION 10 – Agreement/Acknowledgment

I hereby apply for the insurance indicated above and I am submitting the first premium. I have read (or have had read to me) all statements and answers recorded on this application, and I certify that the answers are true and accurate whether written by my own hand or not. I understand that my policy will not be effective until the later of: the date it is issued by the company as applied for and the premium paid; or the date of my written acceptance of the policy if issued other than applied for and the premium paid.

I declare that I have read and received a copy of the Fair Credit Reporting Act/MIB, Inc., Notice.

#### \*\*\*WARNING\*\*\*

Any person who, with intent to defraud or knowing that he is facilitating a fraud against an insurer, submits an application or files a claim containing a false or deceptive statement may be guilty of insurance fraud, which is a crime.

I hereby certify under penalties of perjury, that the tax identification number provided is true, correct and complete.

#### **SECTION 11 – Authorization**

I hereby authorize any licensed physician, medical practitioner, hospital, clinic or other medical or medically related facility, insurance company, or MIB, Inc. ("MIB"), or other organization, institution, or person, that has any records or knowledge of me or my dependents, if they are to be insured, or our health, to give the United Home Life Insurance Company ("UHL") or its reinsurer(s) any such information. UHL may also disclose such information to reinsurers, MIB, persons or entities performing business, professional or insurance functions for UHL or as may otherwise be legally allowed. I further authorize UHL or its reinsurer(s) to make a brief report of my personal health information to MIB. I understand that I am giving permission to release medical information which may include treatment of physical and/or emotional illness, communicable diseases, alcohol or drug abuse treatment and/or HIV, AIDS, or AIDS-related information.

I understand that UHL may require that I submit to an HIV (HTL VIII) Screen; I authorize that test for underwriting purposes.

A photographic copy of this authorization shall be as valid as the original. This release may be used for any legitimate insurance purpose for up to two (2) years from the date of my signature below. I have a right to receive a copy of this authorization.

#### **SECTION 12 – HIPAA Authorization**

#### This authorization complies with the HIPAA Privacy Rule.

I authorize any health plan, physician, health care professional, hospital, clinic, laboratory, pharmacy or pharmacy benefit manager, medical facility, or other health care provider that has provided payment, treatment or services to me or on my behalf within the past 10 years ("My Providers") to disclose my entire medical record, prescription history, medications prescribed and any other protected health information concerning me to United Home Life Insurance Company and its agents, employees, and representatives. United Home Life Insurance Company may disclose such information to reinsurers, the MIB, Inc., persons or entities performing business, professional or insurance functions for United Home Life Insurance Company or as may otherwise be legally allowed. This includes information on the diagnosis or treatment of Human Immunodeficiency Virus (HIV) infection and sexually transmitted diseases. This also includes information on the diagnosis and treatment of mental illness and the use of alcohol, drugs, and tobacco, but excludes psychotherapy notes.

By my signature below, I acknowledge that any agreements I have made to restrict my protected health information do not apply to this authorization and I instruct any physician, health care professional, hospital, clinic, medical facility, or other health care provider to release and disclose my entire medical record without restriction.

This protected health information is to be disclosed under this authorization so that United Home Life Insurance Company may: 1) underwrite my application for coverage, make eligibility, risk rating, policy issuance and enrollment determinations; 2) obtain reinsurance; 3) administer claims and determine or fulfill responsibility for coverage and provision of benefits; 4) administer coverage; and 5) conduct other legally permissible activities that relate to any coverage I have or have applied for with United Home Life Insurance Company.

This authorization shall remain in force for 24 months following the date of my signature below, and a copy, image, or facsimile of this authorization is as valid as the original. I understand that I have the right to revoke this authorization in writing, at any time, by providing written request for revocation to: United Home Life Insurance Company at P.O. Box 7192, Indianapolis IN 46207-7192, Attention: Director, Life Underwriting. I understand that a revocation is not effective to the extent that any of My Providers has already relied on this authorization to disclose information about me or to the extent that United Home Life Insurance Company has a legal right to contest a claim under an insurance policy or to contest the policy itself. I understand that any information that is disclosed pursuant to this authorization may be re-disclosed and no longer covered by federal rules governing privacy and confidentiality of health information.

I understand that My Providers may not refuse to provide treatment or payment for health care services if I refuse to sign this authorization. I further understand that if I refuse to sign this authorization to release my complete medical record, United Home Life Insurance Company may not be able to process my application, or if coverage has been issued may not be able to make any benefit payments. I have a right to receive a copy of this authorization.

#### SECTION 13 – Disclosure Acknowledgement

I acknowledge receipt of the Terminal Illness Accelerated Benefit Disclosure Statement with a numerical illustration showing the effect of the accelerated benefit on the policy face amount. (This benefit is not available with the Graded Death Benefit Endowment or Express Issue Whole Life plans.)

#### SECTION 14 – Signatures

	Year
Signature of Proposed Insured or personal representative (Must be signature of Proposed Insured for Graded Death Benefit Description of personal representative's authority to act	
Description of personal representative's authority to act	indowment)
Signature of Owner (If other than Proposed Insured)	

THE FOLLOWING SECTION MUST BE COMPLETED BY THE AGENT.

To the best of my knowledge and belief the applicant does D does not D have any existing life insurance policies or annuity contracts.

□ I certify that I have provided the Proposed Insured a copy of the Terminal Illness Accelerated Benefit Disclosure Statement and a numerical illustration.

If the application is being submitted for the Graded Death Benefit Endowment, I hereby affirm that I was personally present with the Proposed Insured when this application was completed, and: (1) the Proposed Insured is not confined to a hospital, hospice, nursing home, convalescent home, or does not require home health nursing care; (2) to my knowledge the Proposed Insured is not HIV+ or does not have AIDS or any terminal illness (any illness diagnosed that would reasonably be expected to cause death within twenty-four (24) months); and (3) I have no knowledge of intravenous drug abuse (IVDA) of the Proposed Insured.

Χ		X		
Printed Agent Na	me		Agent's Signature	
Agent Code	Agent's E-Mail			
Agent: Phone #	Fax#	License Iden	tification Number () State	
	1			

#### AUTHORIZATION TO HONOR CHECKS DRAWN BY THE UNITED HOME LIFE INSURANCE COMPANY, Indianapolis, Indiana

The initial modal premium  $\underline{\text{must}}$  be quoted in Section 5 of the application. We do not accept debit or credit cards.

Please select ONLY one option. Include a copy of voided check for bar	nk draft.						
□ Draft my account for the first premium (initial premium may be drafted imm Please draft subsequent premiums on the day of each month.	nediately upon submission of this application).						
□ Draft my account for the first premium on: day each month.	. All subsequent drafts will occur on this same						
□ Do NOT draft my account for the first premium. The initial premium is attac delivery. <b>Please make check or money order payable to United Home Li</b> <b>blank or make it payable to the agent.</b> Please draft subsequent premiums	fe Insurance Company. Do not leave Payee						
The policy may be placed on direct quarterly mode temporarily if we do not read a difference in premium quoted.	eceive complete bank information or if there is						
I understand that my policy will not be effective until the later of: the date it is issued by the company as applied for and the premium paid; or the date of my written acceptance of the policy if issued other than applied for and the premium paid.							
Bank Name Bank Address							
As a convenience to me, I hereby request and authorize you to pay and char account by and payable to the order of the United Home Life Insurance Com sufficient collected funds in said account to pay the same upon presentation. overdraft fees charged on said account if funds are not available at the desig rights in respect to each such debit entry shall be the same as if it were a del by me. This authority is to remain in effect until revoked by me in writing, and that you shall be fully protected in honoring any such debit entry. I further age whether with or without cause and whether intentionally or inadvertently, you though such dishonor results in the forfeiture of insurance.	pany, Indianapolis, Indiana, provided there are I understand that I am personally liable for inated date of withdrawal. I agree that your bit entry drawn on you and signed personally I until you actually receive such notice, I agree ree that if any such debit entry be dishonored,						
Account Number: Checking Savings Ro	uting Number:						
Premium Payor's Printed Name:	Relationship to Insured:						
Signature of Premium Payor:	Date:						
In the event that a pre-printed void check or bank statement is not a information for account verifica							
Financial Institution:	Phone Number:						
Address:							
I have personally verified that the above policy owner/payor has a current, ac	ctive account.						
Agent Name:	Agent #:						
Agent Signature:	Date:						

#### PLEASE DETACH AND GIVE TO APPLICANT

If you do not receive your Policy within 60 days from the date of your application, please write to UNITED HOME LIFE INSURANCE COMPANY, P.O. Box 7192, Indianapolis, Indiana 46207-7192

UNITED HOME LIFE INSURANCE COMPANY, Indianapolis, Indiana (Herein referred to as the Company)

All premium checks must be made	e payable to United Home Life Insu	rance Company. Do not make	check payable to the agent of	or leave payee blank.
	ot be effective until the later of: th		npany as applied for and th	e premium paid; or the
date of my written acceptance of the	he policy if issued other than appli	ed for and the premium paid.		
RECEIPT				
Received from		The sum of \$		
Being the 1st premium of				mode
Type of proposed insurance		Amount of	f proposed insurance \$	
This receipt shall be void if given for o	check or draft which is not honored or	n presentation.		
Dated at	on			
		Month	Day	Year
Agent Signature				
	FAIR CREDIT REPO	ORTING ACT/MIB, INC., NOTIC	E	

In compliance with the provisions of the FAIR CREDIT REPORTING ACT, this notice is to inform you that in connection with your application for insurance an investigative consumer report may be prepared. Such a report includes information as to the consumer's character, general reputation, personal characteristics, and mode of living and is obtained through personal interviews with friends, neighbors, and associates of the consumer. Upon written request, a complete and accurate disclosure of the nature and scope of the report, if one is made, will be provided.

Information regarding your insurability will be treated as confidential. United Home Life Insurance Company or its reinsurer(s) may, however, make a brief report thereon to the MIB, Inc., a non-profit membership organization of life insurance companies, which operates an information exchange on behalf of its members. If you apply to another MIB member company for life or health insurance coverage, or a claim for benefits is submitted to such a company, MIB, upon request, will supply such company with the information about you in its file.

Upon receipt of a request from you, MIB will arrange disclosure of any information it may have in your file. If you question the accuracy of information in MIB's file, you may contact MIB and seek a correction in accordance with the procedures set forth in the federal FAIR CREDIT REPORTING ACT. The address of MIB's information office is 50 Braintree Hill Park, Suite 400, Braintree, Massachusetts 02184-8734, telephone number 866-692-6901 (TTY 866-346-3642 for hearing impaired).

United Home Life Insurance Company or its reinsurer(s) may also release information in its file to other life insurance companies to whom you may apply for life or health insurance, or to whom a claim for benefits may be submitted. Information for consumers about MIB may be obtained on its website at <u>www.mib.com</u>.

#### IMPORTANT INFORMATION FOR VERIFYING IDENTIFICATION

To help fight the funding of terrorism and money-laundering activities, Federal law requires all financial institutions (including insurance companies) to obtain, verify and record information that identifies each person who engages in certain transactions. This means that when you apply for permanent life insurance or annuity products we will verify your name, residential address, date of birth, and other information that allows us to identify you. We may also ask to see your driver's license or passport.

#### Terminal Illness Accelerated Benefit Disclosure Statement

(This benefit is not available with the Graded Death Benefit Endowment or Express Issue Whole Life plans.)

Benefits paid under this benefit may be taxable. If so, the Owner or Beneficiary may incur a tax obligation. As with all tax matters, a personal tax advisor should be consulted to assess the impact of this benefit.

**Description of Benefits** - This Benefit provides you with the right to access the Death Benefit (discounted at interest for one year)\* on the life of the Insured if the Insured is diagnosed with a life expectancy of twelve (12) months or less.

There is no additional premium charge for the Terminal Illness Accelerated Benefit Rider.

Effect on the Policy - When the accelerated benefit is paid, the policy terminates.

**Example** - This example is for illustration only, uses a \$50,000 policy and an interest rate of 7%.\* The amounts shown are not based on your specific policy.

Accelerated Benefit Payment Amount equals the Death Benefit discounted at interest for one full year.

Death Benefit	\$50,000.00
Less 7%	3,271.03
Accelerated Benefit	\$ 46,728.97

\*The interest rate used to discount this benefit is defined in Section A of your Terminal Illness Accelerated Benefit Rider.



#### UNITED HOME LIFE INSURANCE COMPANY P.O. Box 7192 Indianapolis, IN 46207-7192 Phone: (317) 692-7979 Fax: (317) 692-7711

#### IMPORTANT NOTICE: REPLACEMENT OF LIFE INSURANCE OR ANNUITIES

This document must be signed by the applicant and the producer, if there is one, and a copy left with the applicant.

You are contemplating the purchase of a life insurance policy or annuity contract. In some cases this purchase may involve discontinuing or changing an existing policy or contract. If so, a replacement is occurring. Financed purchases are also considered replacements.

A replacement occurs when a new policy or contract is purchased and, in connection with the sale, you discontinue making premium payments on the existing policy or contract, or an existing policy or contract is surrendered, forfeited, assigned to the replacing insurer, or otherwise terminated or used in a financed purchase.

A financed purchase occurs when the purchase of a new life insurance policy involves the use of funds obtained by the withdrawal or surrender of or by borrowing some or all of the policy values, including accumulated dividends, of an existing policy to pay all or part of any premium or payment due on the new policy. A financed purchase is a replacement.

You should carefully consider whether a replacement is in your best interests. You will pay acquisition costs and there may be surrender costs deducted from your policy or contract. You may be able to make changes to your existing policy or contract to meet your insurance needs at less cost. A financed purchase will reduce the value of your existing policy and may reduce the amount paid upon the death of the insured.

We want you to understand the effects of replacements before you make your purchase decision and ask that you answer the following questions.

Do you have any existing insurance policies or annuities? \_\_\_\_YES \_\_\_\_NO

- 1. Are you considering discontinuing making premium payments, surrendering, forfeiting, assigning to the insurer, or otherwise terminating your existing policy or contract? \_\_\_\_YES \_\_\_\_NO
- 2. Are you considering using funds from your existing policies or contracts to pay premiums due on the new policy or contract? \_\_\_\_YES \_\_\_\_NO

If you answered "yes" to either of the above questions, list each existing policy or contract you are contemplating replacing (including the name of the insurer, the insured or annuitant, and the policy or contract number if available) and whether each policy or contract will be replaced or used as a source of financing:

Insurer Name	Contract Or Policy #	Insured Or Annuitant	Replaced (R) Or Financing (F)
2. 3.			

Make sure you know the facts. Contact your existing company or its agent for information about the old policy or contract. If you request one, an in force illustration, policy summary or available disclosure documents must be sent to you by the existing insurer. Ask for and retain all sales material used by the agent in the sales presentation. Be sure that you are making an informed decision.

The existing policy or contract is being replaced because\_

I certify that the responses herein are, to the best of my knowledge, accurate:

Applicant's Signature and Printed Name

Date

Producer's Signature and Printed Name

I do not want this notice read aloud to me. \_\_(Applicants must initial only if they do not want the notice read aloud.) 200-443 5-06 White-Applicant Canary-Agent Pink-Home Office

Date

A replacement may not be in your best interest, or your decision could be a good one. You should make a careful comparison of the costs and benefits of your existing policy or contract and the proposed policy or contract. One way to do this is to ask the company or agent that sold you your existing policy or contract to provide you with information concerning your existing policy or contract. This may include an illustration of how your existing policy or contract is working now and how it would perform in the future based on certain assumptions. Illustrations should not, however, be used as a sole basis to compare policies or contracts. You should discuss the following with your agent to determine whether replacement or financing your purchase makes sense:

PREMIUMS:	Are they affordable? Could they change? You're older – are premiums higher for the proposed new policy? How long will you have to pay premiums on the new policy? On the old policy?
POLICY VALUES:	New policies usually take longer to build cash values and to pay dividends. Acquisition costs for the old policy may have been paid, you will incur costs for the new one. What surrender charges do the policies have? What expense and sales charges will you pay on the new policy? Does the new policy provide more insurance coverage?
	What surrender charges do the policies have? What expense and sales charges will you pay on the new policy?

INSURABILITY: If your health has changed since you bought your old policy, the new one could cost you more, or you could be turned down. You may need a medical exam for a new policy. Claims on most new policies for up to the first two years can be denied based on inaccurate statements. Suicide limitations may begin anew on the new coverage.

IF YOU ARE KEEPING THE OLD POLICY AS WELL AS THE NEW POLICY:

How are premiums for both policies being paid? How will the premiums on your existing policy be affected? Will a loan be deducted from death benefits? What values from the old policy are being used to pay premiums?

#### IF YOU ARE SURRENDERING AN ANNUITY OR INTEREST SENSITIVE LIFE PRODUCT:

Will you pay surrender charges on your old contract? What are the interest rate guarantees for the new contract? Have you compared the contract charges or other policy expenses?

OTHER ISSUES TO CONSIDER FOR ALL TRANSACTIONS:



What are the tax consequences of buying the new policy? Is this a tax free exchange? (See your tax advisor.)

Is there a benefit from favorable "grandfathered" treatment of the old policy under the federal tax code?

Will the existing insurer be willing to modify the old policy?

How does the quality and financial stability of the new company compare with your existing company?



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A replacement occurs when a new policy or contract is purchased and, in connection with the sale, you discontinue making premium payments on the existing policy or contract, or an existing policy or contract is surrendered, forfeited, assigned to the replacing insurer, or otherwise terminated or used in a financed purchase.

A financed purchase occurs when the purchase of a new life insurance policy involves the use of funds obtained by the withdrawal or surrender of or by borrowing some or all of the policy values, including accumulated dividends, of an existing policy to pay all or part of any premium or payment due on the new policy. A financed purchase is a replacement.

You should carefully consider whether a replacement is in your best interests. You will pay acquisition costs and there may be surrender costs deducted from your policy or contract. You may be able to make changes to your existing policy or contract to meet your insurance needs at less cost. A financed purchase will reduce the value of your existing policy and may reduce the amount paid upon the death of the insured.

We want you to understand the effects of replacements before you make your purchase decision and ask that you answer the following questions.

Do you have any existing insurance policies or annuities? \_\_\_\_YES \_\_\_\_NO

- 1. Are you considering discontinuing making premium payments, surrendering, forfeiting, assigning to the insurer, or otherwise terminating your existing policy or contract? \_\_\_\_YES \_\_\_\_NO
- 2. Are you considering using funds from your existing policies or contracts to pay premiums due on the new policy or contract? \_\_\_\_YES \_\_\_\_NO

If you answered "yes" to either of the above questions, list each existing policy or contract you are contemplating replacing (including the name of the insurer, the insured or annuitant, and the policy or contract number if available) and whether each policy or contract will be replaced or used as a source of financing:

Insurer Name	Contract Or Policy #	Insured Or Annuitant	Replaced (R) Or Financing (F)
2			

Make sure you know the facts. Contact your existing company or its agent for information about the old policy or contract. If you request one, an in force illustration, policy summary or available disclosure documents must be sent to you by the existing insurer. Ask for and retain all sales material used by the agent in the sales presentation. Be sure that you are making an informed decision.

The existing policy or contract is being replaced because\_

I certify that the responses herein are, to the best of my knowledge, accurate:

Applicant's Signature and Printed Name

Date

Producer's Signature and Printed Name

I do not want this notice read aloud to me. \_\_(Applicants must initial only if they do not want the notice read aloud.) 200-443 5-06 White-Applicant Canary-Agent Pink-Home Office

Date

A replacement may not be in your best interest, or your decision could be a good one. You should make a careful comparison of the costs and benefits of your existing policy or contract and the proposed policy or contract. One way to do this is to ask the company or agent that sold you your existing policy or contract to provide you with information concerning your existing policy or contract. This may include an illustration of how your existing policy or contract is working now and how it would perform in the future based on certain assumptions. Illustrations should not, however, be used as a sole basis to compare policies or contracts. You should discuss the following with your agent to determine whether replacement or financing your purchase makes sense:

PREMIUMS:	Are they affordable? Could they change? You're older – are premiums higher for the proposed new policy? How long will you have to pay premiums on the new policy? On the old policy?
POLICY VALUES:	New policies usually take longer to build cash values and to pay dividends. Acquisition costs for the old policy may have been paid, you will incur costs for the new one. What surrender charges do the policies have? What expense and sales charges will you pay on the new policy? Does the new policy provide more insurance coverage?
	What surrender charges do the policies have? What expense and sales charges will you pay on the new policy?

INSURABILITY: If your health has changed since you bought your old policy, the new one could cost you more, or you could be turned down. You may need a medical exam for a new policy. Claims on most new policies for up to the first two years can be denied based on inaccurate statements. Suicide limitations may begin anew on the new coverage.

IF YOU ARE KEEPING THE OLD POLICY AS WELL AS THE NEW POLICY:

How are premiums for both policies being paid? How will the premiums on your existing policy be affected? Will a loan be deducted from death benefits? What values from the old policy are being used to pay premiums?

#### IF YOU ARE SURRENDERING AN ANNUITY OR INTEREST SENSITIVE LIFE PRODUCT:

Will you pay surrender charges on your old contract? What are the interest rate guarantees for the new contract? Have you compared the contract charges or other policy expenses?

OTHER ISSUES TO CONSIDER FOR ALL TRANSACTIONS:



What are the tax consequences of buying the new policy? Is this a tax free exchange? (See your tax advisor.)

Is there a benefit from favorable "grandfathered" treatment of the old policy under the federal tax code?

Will the existing insurer be willing to modify the old policy?

How does the quality and financial stability of the new company compare with your existing company?



#### UNITED HOME LIFE INSURANCE COMPANY P.O. Box 7192 Indianapolis, IN 46207-7192 Phone: (317) 692-7979 Fax: (317) 692-7711

#### IMPORTANT NOTICE: REPLACEMENT OF LIFE INSURANCE OR ANNUITIES

This document must be signed by the applicant and the producer, if there is one, and a copy left with the applicant.

You are contemplating the purchase of a life insurance policy or annuity contract. In some cases this purchase may involve discontinuing or changing an existing policy or contract. If so, a replacement is occurring. Financed purchases are also considered replacements.

A replacement occurs when a new policy or contract is purchased and, in connection with the sale, you discontinue making premium payments on the existing policy or contract, or an existing policy or contract is surrendered, forfeited, assigned to the replacing insurer, or otherwise terminated or used in a financed purchase.

A financed purchase occurs when the purchase of a new life insurance policy involves the use of funds obtained by the withdrawal or surrender of or by borrowing some or all of the policy values, including accumulated dividends, of an existing policy to pay all or part of any premium or payment due on the new policy. A financed purchase is a replacement.

You should carefully consider whether a replacement is in your best interests. You will pay acquisition costs and there may be surrender costs deducted from your policy or contract. You may be able to make changes to your existing policy or contract to meet your insurance needs at less cost. A financed purchase will reduce the value of your existing policy and may reduce the amount paid upon the death of the insured.

We want you to understand the effects of replacements before you make your purchase decision and ask that you answer the following questions.

Do you have any existing insurance policies or annuities? \_\_\_\_YES \_\_\_\_NO

- 1. Are you considering discontinuing making premium payments, surrendering, forfeiting, assigning to the insurer, or otherwise terminating your existing policy or contract? \_\_\_\_YES \_\_\_\_NO
- 2. Are you considering using funds from your existing policies or contracts to pay premiums due on the new policy or contract? \_\_\_\_YES \_\_\_\_NO

If you answered "yes" to either of the above questions, list each existing policy or contract you are contemplating replacing (including the name of the insurer, the insured or annuitant, and the policy or contract number if available) and whether each policy or contract will be replaced or used as a source of financing:

Insurer Name	Contract Or Policy #	Insured Or Annuitant	Replaced (R) Or Financing (F)
2			

Make sure you know the facts. Contact your existing company or its agent for information about the old policy or contract. If you request one, an in force illustration, policy summary or available disclosure documents must be sent to you by the existing insurer. Ask for and retain all sales material used by the agent in the sales presentation. Be sure that you are making an informed decision.

The existing policy or contract is being replaced because\_

I certify that the responses herein are, to the best of my knowledge, accurate:

Applicant's Signature and Printed Name

Date

Producer's Signature and Printed Name

I do not want this notice read aloud to me. \_\_(Applicants must initial only if they do not want the notice read aloud.) 200-443 5-06 White-Applicant Canary-Agent Pink-Home Office

Date

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PREMIUMS:	Are they affordable? Could they change? You're older – are premiums higher for the proposed new policy? How long will you have to pay premiums on the new policy? On the old policy?
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Will you pay surrender charges on your old contract? What are the interest rate guarantees for the new contract? Have you compared the contract charges or other policy expenses?

OTHER ISSUES TO CONSIDER FOR ALL TRANSACTIONS:



What are the tax consequences of buying the new policy? Is this a tax free exchange? (See your tax advisor.)

Is there a benefit from favorable "grandfathered" treatment of the old policy under the federal tax code?

Will the existing insurer be willing to modify the old policy?

How does the quality and financial stability of the new company compare with your existing company?



United Home Life Insurance Company P.O. Box 7192 Indianapolis, Indiana 46207-7192

Producer Replacement Acknowledgement Form (Complete this form only if a replacement is involved)

Applicant's Name (printed)

I only used Company approved, either preprinted or electronically generated, sales materials in connection with the solicitation of this application.

I left a copy of any preprinted material(s) with the applicant. I either left a copy of any electronically presented material with the applicant or I will deliver a copy to the policy owner no later than when the policy is delivered.

Producer's Signature

Date

Producer's Name (printed)